



Winning in the New Normal Through Real Estate

By Megaworld International



WHAT IS **ON** **THE** **SCOUT** AND WHY ARE WE DOING THIS?

To look for the next global property
Ambassadors of Megaworld International

To share income opportunities
through real estate

To create a platform of discussion to
realize our goals and dreams in life

ON

THE

SCOUT

IN NUMBERS

8 Sessions in 2020
1,683 Attendees
630 New MAs
132 Promoted Sr. MAs

Closed Sales: Php 2,103,355,621.53
42 Million Projected Commission



EXCEEDIT
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EIRA MAE
New Zealand
Top Marketing Associate
for On The Scout

LUIGIE
Philippines
Top Marketing Associate for
On The Scout

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SUSAN
Philippines
Top Facebook Fan

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DANILO
Israel
Marketing Associate

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LIANG JIA
Marketing Broker
China

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WENG
New Zealand
Assistant Country
Manager

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CZARINA
Philippines
Promoted from
Marketing Associate
to Senior Marketing
Associate After 3 Months

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EXCEEDIT
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FRITZIE
USA
From Marketing Associate
to Assistant Country
Manager In 6 Months

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EXCEEDIT
MEGAWORLD INTERNATIONAL

DAN IAN
Philippines
Marketing Director

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MEGAWORLD INTERNATIONAL

EXCEEDIT
MEGAWORLD INTERNATIONAL

BESS
Philippines
From Marketing
Director to Country
Manager in 6 Months

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MARIA
Australia
From an Investor,
to International
Property Ambassador
to Country Manager

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MELANIE
Philippines
Outstanding
Marketing Broker

EXCEEDIT
MEGAWORLD INTERNATIONAL

IAEL
Arab Emirates
Promoted from
Marketing Associate
to Marketing Manager
in 3 Months

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MEGAWORLD INTERNATIONAL

IWO
Papua New Guinea
Top Facebook Fan

EXCEEDIT
MEGAWORLD INTERNATIONAL

EXCEEDIT
MEGAWORLD INTERNATIONAL

EXCEEDIT
MEGAWORLD INTERNATIONAL

ALICIA
Switzerland
From Investor to
Assistant Country
Manager

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MEGAWORLD
INTERNATIONAL

ON THE
SUMMER
SCOUT

Learn to Earn and Chill!

**WINNERS FOCUS
ON THE PRESENT
AND THE FUTURE**





**WINNERS
TAKE ACTION**

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INTERNATIONAL

ON THE
SUMMER
SCOUT

Learn to Earn and Chill!

**WINNERS GET
OUT OF THEIR
COMFORT ZONE**



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ON THE
SUMMER
SCOUT

Learn to Earn and Chill!



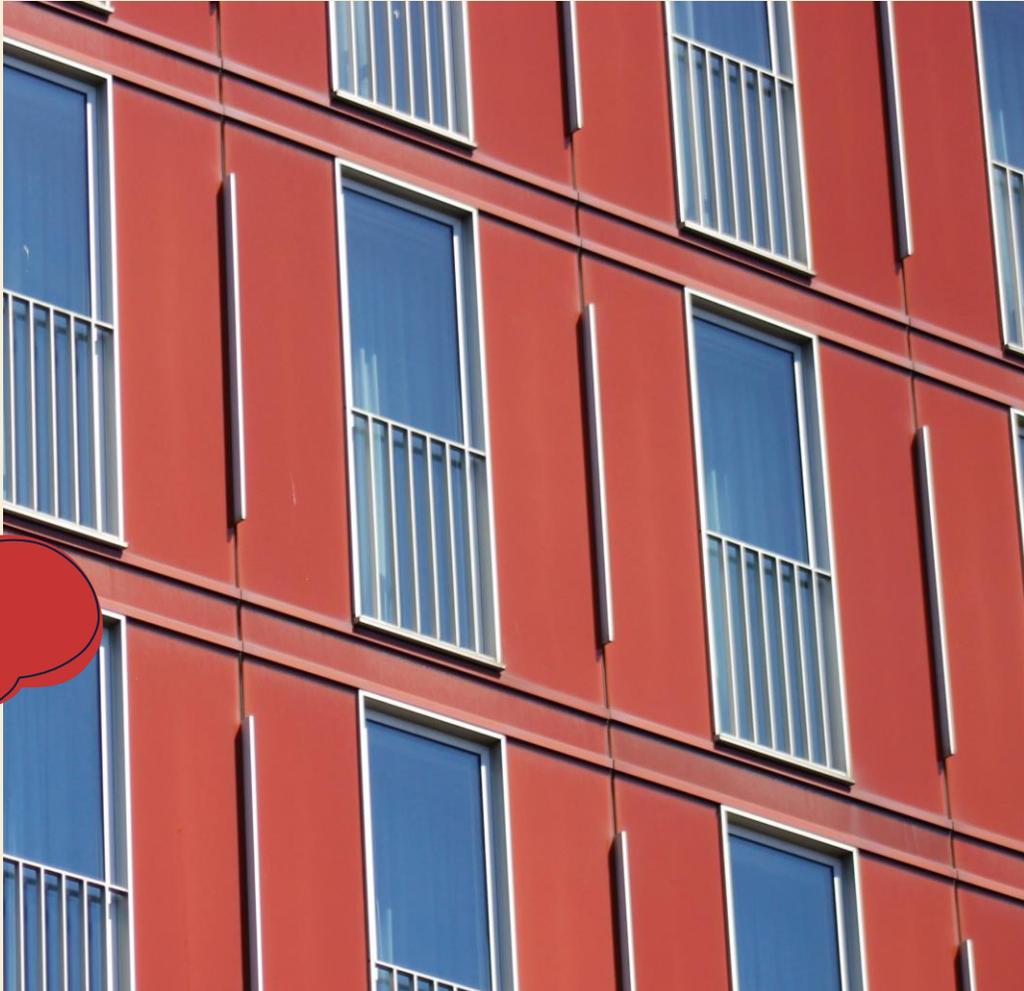
**WINNERS TAKE PART IN
CREATING SOLUTIONS**



4M Housing Accommodation Backlog

www.industry.gov.ph

Why a career in real estate?



Flexibility

Consumer Demand

Earning Potential

**Opportunity to Help
People during a
Major Milestone**

Agile Environment

1

Instant Promotion

2

3

4

5

6

7

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ON THE
SUMMER
SCOUT

Learn to Earn and Chill!





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MA

Marketing Associate

**Entry
Level**

**Required to do
personal selling**

**Participates and
promotes during
company-sponsored
events**

**6-month
Contract Period**

Sr. MA

Senior Marketing Associate

**Promotion from
MA position when:**

MA sold 3 units* OR

MA sold Php15M*

* Within the contract period

1

Instant Promotion

2

As much as 3.50%
commission as an Associate

3

4

5

6

7



MA

Marketing Associate

2% Vertical

3% Horizontal



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**Commission
from Personal
Sales**

Sr. MA

Senior Marketing Associate

2.5% Vertical

3.5% Horizontal

* Within the contract period

1

Instant Promotion

2

As much as 3.50%
commission as an Associate

3

.50% referral incentives

4

5

6

7



MA

Marketing Associate

0.5% Override

for the first 3 sales or
15M sale of **EVERY**
referred MA



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INTERNATIONAL

Both positions
can also earn
from referrals

Sr. MA

Senior Marketing Associate

0.5% Override

for the first 3 sales or
15M sale of **EVERY**
referred MA

* Within the contract period



MARKETING ASSOCIATE Commission Structure (Php)

REFERRALS*



*Assumption: three referrals in one contract period

1

Instant Promotion

2

As much as 3.50% commission as an Associate

3

.50% referral incentives

4

As much as 1% commission override commissions when promoted

5

6

7





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SALES ORGANIZATION STRUCTURE



Marketing Director

Marketing Manager
(1% override commission)

Marketing Associate
(2% commission)

**Senior
Marketing Associate**
(2.50% commission)

1

Instant Promotion

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As much as 3.50% commission as an Associate

3

.50% referral incentives

4

As much as 1% commission override commissions when promoted

5

Travel Incentives

6

7





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Europe 2
Athens, Greece





Middle East 1
Tbilisi, Georgia



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INTERNATIONAL



Asia Pacific 3
Sydney, Australia





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INTERNATIONAL

North America 1 Mexican Riviera Cruise





Sell, Sail, Shine

Promo Incentive



1

Instant Promotion

2

As much as 3.50% commission as an Associate

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.50% referral incentives

4

As much as 1% commission override commissions when promoted

5

Travel Incentives

6

Extensive Training

7





SELF-CARE

MINDFUL HUG

GIVE AN IMMENSE HUG TO SOMEONE & YOURSELF

CONNECT

HIGHER BEING WHETHER IN PRAYER OR SIMPLY
APPRECIATE YOUR ENVIRONMENT

STRETCH

BRAIN & BODY

ME
TIME

HEALTH CARE

YOU ARE WHAT YOU EAT, THINK AND DO

FEEL

ACKNOWLEDGE A FEELING WITHOUT JUDGMENT
(SAD, GLAD, MAD, AFRAID)

JOURNAL

5 GRATITUDE NOTES TO SELF

Six Stewardship Lessons:

1. What we have is not ours.
2. We are given what we can handle.
3. We must invest what we've been given.

EXCEED!

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INVESTOR'S SUMMIT

MANILA: A GLOBAL PROSPECT

NOVEMBER 14, 2020
7:00 PM Manila Time

MEGAWORLD INTERNATIONAL

9-day Novena

September 10, 2020 -
September 18, 2020

Zoom link will be sent a day before.
Note that the prayer time may vary per day.

September 9, 2020
9:00AM Manila Time
7:00PM Manila Time



THE GUIDE TO Events Marketing IN THE NEW REALITY



MEGAWORLD INTERNATIONAL

WEDNESDAY SPECIAL

Join us on

Nov. 25, 2020, 9:30 AM MLA Time
for a special Agent's Training
and hear it LIVE from the President & CEO of
Travellers International,
Mr. Kingson Sian, as he talks about

WESTSIDE CITY



MEGAWORLD INTERNATIONAL

MEGAWORLD INTERNATIONAL
VISAYAS PHILIPPINES
Celebrating Triumphs
INVESTOR'S SUMMIT

January 23, 2021
Saturday, 7PM Manila Time

REGISTER NOW!

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SUNTRUST

The happiest days of your life begin here!

JOIN US
on Dec. 2, 2020, 9:00 AM MLA Time
for a Special Training Session,
and hear it LIVE from the Key Officers of
Suntrust Properties Inc., as they talk about
promos & your best investment option now!

Wednesday Special

MEGAWORLD INTERNATIONAL

Email Marketing

Writing Made Easy

A Special Webinar via Zoom

June 3, 2020, Wednesday
8AM Manila Time (First Session)
7PM Manila Time (Second Session)

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ON THE SCOUT

The Next Global Property Ambassadors

A Free Webinar on How to Earn
Passive Income through Real Estate

07.18.2020.
See what you can achieve
when you #DareToExceed.

Secure your slots **Now!**

AM Session 10:00AM-12:30PM Manila Time
PM Session 7:00PM-9:00PM Manila Time

MEGAWORLD INTERNATIONAL

presents

THANK YOU
GRATITUDE CONCERT

100

THANK YOU

10.10.2020

8:00PM Manila Time
Open to All Our Valued Clients, International Property Ambassadors,
Core Group Members, and MWI Employees.
Zoom links will be provided.

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Sustainability and Innovation

in the **New Reality**

2020

September 19, 2020 | 7PM (Manila Time)

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2020

PHILIPPINE REAL ESTATE INVESTMENT SUMMIT

MEGAWORLD INTERNATIONAL

Social Media Marketing

Trends and strategies
in times of uncertainty

A Special Webinar
Session via Zoom

May 13, 2020, Wednesday

1

Instant Promotion

2

As much as 3.50% commission as an Associate

3

.50% referral incentives

4

As much as 1% commission override commissions when promoted

5

Travel Incentives

6

Extensive Training

7

Recognition and more incentives



and many more!



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ON THE
SUMMER
SCOUT

Learn to Earn and Chill!

BUILD A PASSIVE AND RECURRING INCOME



PASSIVE INCOME



Fund your retirement plan

Reach your financial goals

Send your children through college

Grow your savings

Replace your active income

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ON THE
SUMMER
SCOUT

Learn to Earn and Chill!



MEGAWORLD FOUNDATION, INC.

BE A MEGAWORLD SCHOLAR



Cap Toss 2017

Scholars' Meet-up and Tour

Green Thumbs-Up! Campaign

INSPIRING CHANGE. INSPIRING LIVES.



EXCEED.

COMMIT.

DECIDE.

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ON THE
SUMMER
SCOUT

Learn to Earn and Chill!



“Winners don’t wait for chances, they take them.”



Megaworld International Official
Megaworld International Recruitment



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Megaworld International
Recruitment



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