

**MEMO 017 - TRAINING & BUSINESS DEV'T GROUP - 2021**

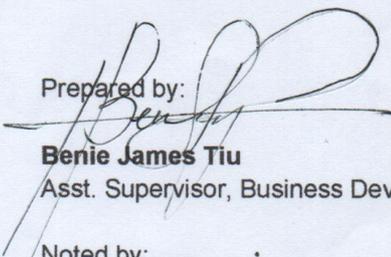
FROM: Megaworld International - Business Development Group  
TO: Territory Heads/Sales Teams  
CC: MMA/Group Heads/Employees  
RE: **Change of Position Title for IPAs with or without Sales**  
DATE: September 16, 2021

Starting October 1, 2021, please be informed that all International Property Ambassadors (IPAs) in the Request for Reservation and Offer to Purchase Form (RROP) should match our accreditation records. Otherwise, any changes in position which will affect the hierarchy structure must seek an approval from Executive Vice President Ma. Victoria M. Acosta. This also applies to IPAs without sales in all regions.

The approval must be forwarded to the Business Development Group ([mwi.businessdevelopment@megaworld-marketing.com](mailto:mwi.businessdevelopment@megaworld-marketing.com)) for position and structure rectification.

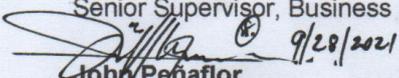
This memo will be strictly implemented by the Business Development Group on the said date.

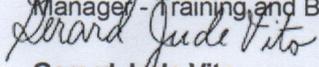
Prepared by:

  
**Benie James Tiu**  
Asst. Supervisor, Business Development

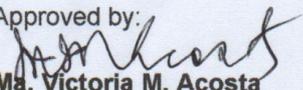
Noted by:

  
**Marinelle Labit**  
Senior Supervisor, Business Development

 9/28/2021  
**John Peñaflor**  
Manager - Training and Business Development

  
**Gerard Jude Vito**  
Vice President, Training and Business Development

Approved by:

  
**Ma. Victoria M. Acosta**  
Executive Vice President and Managing Director

SIR GERARD'S APPROVAL



MEGAWORLD

Karen Therese Yisarry Casalme <kcasalme.global@megaworld-marketing.com>

---

## MEMO 017 Proposal - Change of Position Title of IPAs

---

Gerard Vito <gvito@megaworld-marketing.com>

Tue, Sep 28, 2021 at 8:03 AM

To: Karen Therese Yisarry Casalme <kcasalme.global@megaworld-marketing.com>

Cc: "Jesus Penaflor Jr." <jpenaflor@megaworld-marketing.com>, Benie James Tiu <btiu.global@megaworld-marketing.com>, Manel Arce Labit <malabit@megaworld-marketing.com>

This is approved, sorry for my late reply, I received this when we're already having a zoom with mma and THs/GHs.

This email confirms my approval

[Quoted text hidden]

--

### **GERARD JUDE RAMOS VITO**

**Head for Training & Business Development**

International Marketing Division  
30th Floor Alliance Global Tower  
11th ave. Cor 36th St. Uptown Bonifacio  
Bonifacio Global City, Taguig 1634

**Viber : +639 177 264 999**

**Direct line : +632 7905-2873**