

MEMO 010 - TRAINING & BUSINESS DEV'T. GROUP -2018

FROM: Megaworld International -Business Development Group
TO: ALL CONCERNED
CC: VPs/ AVPs/ Territory Heads/ Group Heads/MMA
RE: Non-Concurrency Policy
DATE: April 23, 2018

Please be reminded that Business Development group is implementing a “non-concurrency policy” among our sales force, where contracts of Network Marketing Group (NMG) are only validated one position at a time.

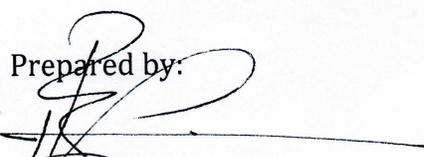
Should an agent is endorsed for promotion while having an active contract, BD Group shall accept them upon securing an approval from our Senior Vice President through the respective territory heads.

NAME	PREVIOUS POSITION HELD	CONTRACT SUBMITTED	CONTRACT TO BE ACCEPTED
Example 1: Juan Dela Cruz	Marketing Manager <i>(NEW RECRUIT)</i>	Marketing Associate <i>(Jan 2018- June 2018)</i> Marketing Manager <i>(Jan 2018- June 2018)</i>	Marketing Manager
Example 2: Juan Dela Cruz	Marketing Manager <i>(July 2017-December 2017)</i>	Marketing Associate <i>(Jan 2018- June 2018)</i> Marketing Manager <i>(Jan 2018- June 2018)</i> Marketing Director <i>(Jan 2018- June 2018)</i>	Marketing Director
Example 3: Juan Dela Cruz	Marketing Associate <i>(July 2017-December 2017)</i>	Marketing Associate <i>(January 2018-July 2018)</i> Marketing Director <i>(April 2018-September 2018)</i> <i>(promotion)</i>	Request for rescission of active contract subject to approval of SVP

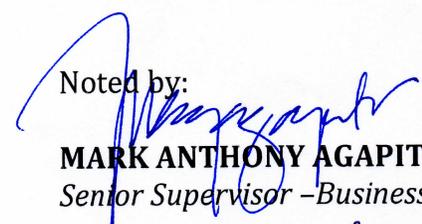
The policy on inactivity and promotion also applies.

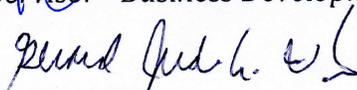
For further guidance, please see Memo 006: Policy on Inactivity and Promotion.

Prepared by:

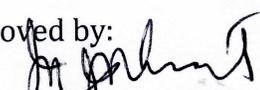

BENIE JAMES TIU
Business Development Associate

Noted by:


MARK ANTHONY AGAPITO
Senior Supervisor - Business Development

 23/4/18
GERARD JUDE VITO
SAVP, Training and Business Dev't.

Approved by:


MA. VICTORIA ACOSTA
Senior Vice President